# ABC Inventory Classification & Criteria

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Inventory stratification is grounded in Pareto's law, which, according to the APICS Dictionary, states that a small percentage of a group of items represents the greatest impact or value. In the philosophy, ABC classification is used to create three distinct groups of SKUs, labeled A, B and C.

## ABC Classification - Areas of Application



**Inventory Classification** 

**Inventory Valuation** 

**Inventory Auditing** 

**Inventory Replenishment** 

Order Fulfilment

Warehouse Zoning



#### ABC Classification - Areas of Application



Inventory Handling - MHEs

**Inventory Movement** 

Supplier Classification

**Customer Classification** 





#### **Enterprise Inventory Policy**

A compendium of all matters pertaining to inventory.



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#### **Annual Dollar Volume**

1987, Flores and Whybark

First propounded the idea of Multi-Criteria ABC Analysis



## Why One Criterion?



Simple to Calculate

Lack of Computing Power

Less Complex Supply Chain



## What We Are Loosing With ABC Analysis?



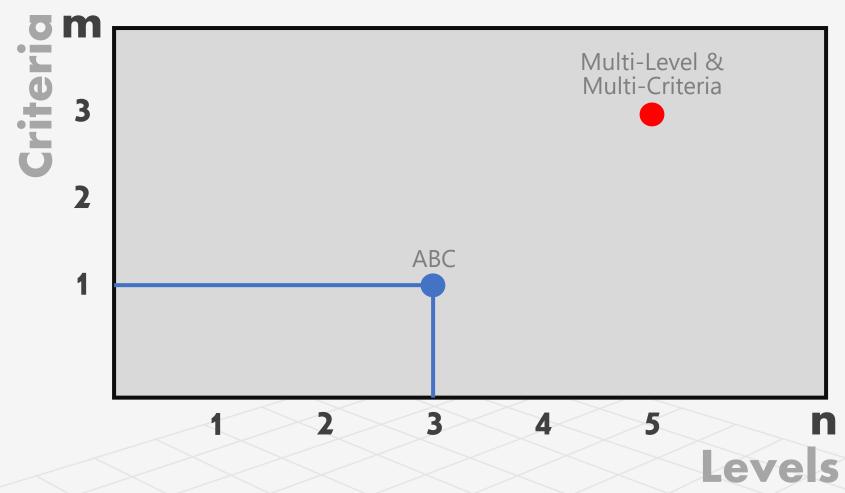
#### One Size Doesn't Fit All

Lack of Inventory Optimization



## Multi-Level & Multi-Criteria Inventory Analysis







#### List of Possible Criteria



Lead Time

**Item Criticality** 

Durability

Scarcity

Reparability

Stockability



#### List of Possible Criteria ...



#### Commonality

Substitutability

The Number of Suppliers

Mode and Cost of Transportation

The Likelihood of Obsolescence or Spoilage

Batch Quantities Imposed by Suppliers etc.







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